

A Guide to Understanding Human Behavior in the Applicant Selection and Employee Development and Management Process

Fee is \$ 65.00 per manual

This guide has been created primarily for people in human resources, managers and supervisors in organizations of all sizes and types, who find themselves dealing with selection, development and management of people.

The tools suggested in this manual apply to dealing with people in the workplace as well as in day to day life in dealing with family, friends and acquaintances.

This manual also addresses principles that America's leading employers have proven time and time again work and have worked well for them in dealing with their most valuable assets: people. For \$65.00 you will receive a copy of the manual that will help your organization confront important issues in applicant selection, employee development, and the management process.

This important manual covers:

- **Non-Verbal Behaviors – What They Mean**
- **Understanding Behavior Using Body Type**
- **Testing and Assessments as Tools to Predict Behavior**
- **The Legality of Job Related Testing**
- **The Gold Standard, The Achiever Assessment**
- **Entry Level and Hourly Rate Position Testing**
- **Competencies – How They are Related to Testing**
- **Operating an Up-To-Date Application Process**
- **Effective Performance Reviews**

This manual was created by Milt Cotter, CEO of CRI. Milt has been a nationally recognized leader in the Human Resources arena in the government sector and private industry for over 45 years. For more information about CRI's various manuals and webinars, visit: www.criuniversity.com

To order this manual, please visit www.understandinghumanbehavior.com or contact Audra Smith at (972) 641-5494 ext 115

**2100 N. Highway 360 Suite 400-B Grand Prairie, Texas 75050
Phone 972-641-5494 ext 115 Fax 972-641-5647 www.criw.com**