

## **A Guide to Understanding Human Behavior in the Applicant Selection and Employee Development and Management Process**

*Presented as a fast paced, one hour webinar on October 28 at 2:00pm CENTRAL (3pm EASTERN) and repeated on November 11.*

***FEE IS \$65.00 PER ATTENDEE***

**Objective:** This webinar has been created primarily for people in human resources, managers and supervisors in organizations of all sizes and types, who find themselves dealing with selection, development and management of people.

The tools suggested in this webinar apply to dealing with people in the workplace as well as in day to day life in dealing with family, friends and acquaintances.

This webinar also addresses principles that America's leading employers have proven time and time again work and have worked well for them in dealing with their most valuable assets: people.

### **TOPICS COVERED**

- **Non-Verbal Behaviors – What They Mean**
- **Understanding Behavior Using Body Type**
- **Testing and Assessments as Tools to Predict Behavior**
- **The Legality of Job Related Testing**
- **The Gold Standard, The Achiever Assessment**
- **Entry Level and Hourly Rate Position Testing**
- **Competencies – How They are Related to Testing**
- **Operating an Up-To-Date Application Process**
- **Effective Performance Reviews**

This session will be led by Milt Cotter, CEO of CRI. Milt has been a nationally recognized leader in the Human Resources arena in the government sector and private industry for over 45 years. For more information about CRI's various webinars, visit: [www.criuniversity.com](http://www.criuniversity.com)

***Fee is \$ 65.00 per attendee per webinars or register for three webinars for \$195.00 and get the fourth free.***

***To register for this informative webinar, please call Audra Smith webinar Coordinator, at (972) 641-5494 ext 115 register online at [www.criuniversity.com](http://www.criuniversity.com)***

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